

The Behavior Engineering Model

	Information	Instrumentation	Motivation
Environment	<p><i>Data</i></p> <ol style="list-style-type: none"> 1. Relevant and frequent feedback about the adequacy of performance 2. Descriptions of what is expected of performance 3. Clear and relevant guides to adequate performance 	<p><i>Resources</i></p> <ol style="list-style-type: none"> 1. Tools, resources, time and materials of work designed to match performance needs 	<p><i>Incentives</i></p> <ol style="list-style-type: none"> 1. Adequate financial incentives made contingent upon performance 2. Non-monetary incentives made available 3. Career-development opportunities 4. Clear consequences for poor performance
Individual	<p><i>Knowledge</i></p> <ol style="list-style-type: none"> 1. Systematically designed training that matches the requirements of exemplary performance 2. Placement 	<p><i>Capacity</i></p> <ol style="list-style-type: none"> 1. Flexible scheduling of performance to match peak capacity 2. Prosthesis or visual aids 3. Physical shaping 4. Adaptation 5. Selection 	<p><i>Motives</i></p> <ol style="list-style-type: none"> 1. Assessment of people's motives to work 2. Recruitment of people to match the realities of situation